NORTHBRIDGE TRANSIT AUTHORITY

Past Performance Narratives

Fleet Telematics and Depot Records Modernization

Solicitation	RFP-2026-0417
Project	Fleet Telematics and Depot Records Modernization
Issued by	Northbridge Transit Authority, Office of Procurement
Issue date	March 2, 2026
Response due	April 17, 2026 at 2:00 p.m. local time
Document type	References and past performance

This document is fictional and was generated for software demonstration and end-to-end testing. It is not a real solicitation, no real vendor is named, and no submission is requested. All names, addresses, prices and events are invented.

1 Reference Summary

Halcyon Grid Systems LLC provides the references below. Each engagement is comparable in scope, scale or technical complexity to the Authority's program. Contacts are fictional and use example.invalid addresses.

Client	Project	Period	Value	Contact
Cedar County Transit District	Enterprise records indexing program	2022-2024	$2.1M	ref1@example.invalid
Port Alton Regional Airport	Depot document intake and retention cleanup	2023-2024	$860K	ref2@example.invalid
Harborview School District	Fleet telematics data consolidation	2021-2023	$1.4M	ref3@example.invalid
Metropolitan Library Consortium	Backfile digitization and quality sampling	2020-2022	$3.3M	ref4@example.invalid

2 Past Performance Narratives

2.1 Cedar County Transit District: Enterprise records indexing program

Scope. Cedar County Transit District engaged the team for enterprise records indexing program over 2022-2024, with a contract value of $2.1M. The engagement covered discovery, configuration, data migration, training and post-go-live support. The client's records were held in a mixture of shared folders, paper files and one legacy system.

Approach. The team began with an inventory sample, agreed metadata rules with the client, and migrated in batches with reconciliation at each gate. Original files were kept read-only and every export was logged. Training was delivered at each site, with recorded modules for staff hired after go-live.

Outcome. The client accepted each phase on schedule. Source-to-index reconciliation was complete at cutover, and the client reported faster retrieval and a smaller physical records footprint. Two minor defects were corrected within the cure period.

Reference contact: Dana Whitfield, Senior Procurement Officer (procurement@nta.example.invalid).

2.2 Port Alton Regional Airport: Depot document intake and retention cleanup

Scope. Port Alton Regional Airport engaged the team for depot document intake and retention cleanup over 2023-2024, with a contract value of $860K. The engagement covered discovery, configuration, data migration, training and post-go-live support. The client's records were held in a mixture of shared folders, paper files and one legacy system.

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Reference contact: Marlon Estes, Contracts Manager (contracts@nta.example.invalid).

2.3 Harborview School District: Fleet telematics data consolidation

Scope. Harborview School District engaged the team for fleet telematics data consolidation over 2021-2023, with a contract value of $1.4M. The engagement covered discovery, configuration, data migration, training and post-go-live support. The client's records were held in a mixture of shared folders, paper files and one legacy system.

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Reference contact: Priya Raman, Director of Technology Services (technology@nta.example.invalid).

2.4 Metropolitan Library Consortium: Backfile digitization and quality sampling

Scope. Metropolitan Library Consortium engaged the team for backfile digitization and quality sampling over 2020-2022, with a contract value of $3.3M. The engagement covered discovery, configuration, data migration, training and post-go-live support. The client's records were held in a mixture of shared folders, paper files and one legacy system.

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2.5 Arden Valley Water Authority: Records room consolidation, four sites

Scope. Arden Valley Water Authority engaged the team for records room consolidation, four sites over 2024-2025, with a contract value of $1.1M. The engagement covered discovery, configuration, data migration, training and post-go-live support. The client's records were held in a mixture of shared folders, paper files and one legacy system.

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2.6 Lakemont Municipal Services: Maintenance work-order digitization

Scope. Lakemont Municipal Services engaged the team for maintenance work-order digitization over 2022-2023, with a contract value of $740K. The engagement covered discovery, configuration, data migration, training and post-go-live support. The client's records were held in a mixture of shared folders, paper files and one legacy system.

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2.7 Cedar County Transit District: Enterprise records indexing program

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2.9 Harborview School District: Fleet telematics data consolidation

Scope. Harborview School District engaged the team for fleet telematics data consolidation over 2021-2023, with a contract value of $1.4M. The engagement covered discovery, configuration, data migration, training and post-go-live support. The client's records were held in a mixture of shared folders, paper files and one legacy system.

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2.10 Metropolitan Library Consortium: Backfile digitization and quality sampling

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2.11 Arden Valley Water Authority: Records room consolidation, four sites

Scope. Arden Valley Water Authority engaged the team for records room consolidation, four sites over 2024-2025, with a contract value of $1.1M. The engagement covered discovery, configuration, data migration, training and post-go-live support. The client's records were held in a mixture of shared folders, paper files and one legacy system.

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